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Partner Rentals chooses SDLG for Northeast rental fleet

The company chose SDLG for its value proposition and ease-of-use for rental customers working in the region.

Partner Rentals, a Kingston, New York-based equipment rental house, is adding SDLG wheel loaders to its fleet. The company needed loaders for its rental customers that mainly work in landscaping, snow removal and light construction, and found that SDLG's value proposition was ideal for a small rental company for several reasons.

Hernan del Aguila, owner of Partner Rentals, said the company chose an SDLG L918F and L948F because they offer simple, reliable technology that is easy to learn and operate for customers.

"SDLG is consistent with selling value price machines that offer basic technology for simple jobs which is perfect for the rental industry," he said. "It is really easy for our customers to operate these wheel loaders. And because we aren't purchasing machines with a lot of features we don't need, we can get a good return on investment without having to run the machines 24/7."

Partner Rentals consulted with its local SDLG dealer, Syracuse, New York-based Vantage Equipment during the buying process. Vantage Equipment suggested the SDLG loaders for their value proposition, as well as their reputation for reliable, well-made machines.

The L918F is a compact, 15,000 lb wheel loader that offers both 1.0 yd skid steer style coupler and bucket and a general purpose 1.3 yd³ compact wheel loader on ISO coupler. At its price point, it often competes with skid steers, offering a compact footprint and high maneuverability that doesn't damage job site grounds. The L948F is a 3.0 yd³ wheel loader with an operating weight of 32,000 lbs. Both come with 12-month, 2,000-hour warranties with extended coverages available.

"Wheel loaders are in constant demand in the Northeast throughout the year, whether it be for dirt removal, snow removal or other smaller jobs that require quick and efficient



turnaround,” del Aguila said. “We are pleased that SDLG is able to provide us with a no-frills, effective solution.”

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For further information please contact:

Nick Tullo

Sales Manager,
SDLG North America

Tel: +1 (828) 713-7373

Email: nick.tullo@sdlg.com

Damian Joseph

SDLG PR Support

Tel: +1 (312) 527-5590

Email: damian.joseph@sdlgna.com

About SDLG:

Shandong Lingong Construction Machinery Co., Ltd., (known as Lingong) is one of China's leading manufacturers of construction equipment, which it produces under the SDLG brand. It is one of the world's leading suppliers (by volume) of wheel loaders. The company's headquarters are in Linyi, China, and it has an additional manufacturing facility in Pederneiras, Brazil.

SDLG products are targeted to the value segment and are known for their reliability and robust performance on site. The company has an established and experienced dealer network in the export markets in which it operates. This network is dedicated to providing excellent parts availability. Lingong was founded in 1972 and currently employs 3,150 people.